

Department of Human Resources Talent Acquisition and Management Telephone Reference Guide

Date:	Reference Provider's Name:
Applicant's Name:	Reference Provider's Title:
Applicant's Phone #:	Reference Provider's School/Organization:
Name of person completing this form:	

Introduction	1. What is/was your relationship with the applicant? (supervisor, co-worker, etc.)
Mr. or Mrs, this is with Fairfax County Public Schools. We are considering for possible employment and I would like to ask you a few questions about his/her work history with you.	2. What dates was the applicant employed with you?
Things to Remember	
- Be friendly, but persistent.	3. What was the applicant's job title?
- Build rapport with the reference giver.	
 Listen for what and how something is said. 	4. What were the applicant's duties?
 Ask about others who can comment on the applicant's performance. 	
- Record the information as you conduct the reference check.	5. How would you describe the applicant's work ethic
 Don't wait to write it down later. 	
	6. What would you consider the applicant's strong points?

Introduction Mr. or Mrs, this is with Fairfax County Public Schools. We are considering for possible employment and I would like to ask you a few questions about his/her work history with you.			What would you consider the applicant's areas for improvement?
		8.	Of the people you know in similar positions, how would you rate this individual?
Things to Remember		Tor	o 50% Top 25% Top 10%
-	Be friendly, but persistent.		
-	Build rapport with the reference giver.	9.	Are there are any concerns that I should have about hiring this applicant?
-	Listen for what and how something is said.		
-	Ask about others who can comment on the applicant's performance.	10.	How might I set up this applicant for success if he/she was hired?
-	Record the information as you conduct the reference check.	11.	What was the applicant's reason for leaving his/her position with you?
	Don't wait to write it down later.	12.	Is there any additional information you would like to include?